



Virginia Information Technologies Agency



'Generic' Enterprise Dashboard

Loyd Lane

Director, Customer Relationship Management

ITIB Meeting

February 9, 2006

expect the best



'Generic' Dashboard – How it evolved

Lack of performance measurement tools within VITA led to VITA Dashboard

Recognition that eVA, CARS and Virginia Excels were used by all

Potential to streamline SWAM reporting

Carve out section of an existing system

'Genericize' it so as to enable value for all users

Use the 'enterprise' licensing approach to avoid costs

Use the 'centralized hosting' approach to avoid costs



'Generic' Dashboard

Supports queries to:

- eVA, the state's electronic procurement system
- CARS, Commonwealth Accounting and Reporting System
- Virginia Excels Web site



'Generic' Dashboard

Who will use the 'Generic' Dashboard?

Roles Based Security

Executives

Management

Individuals



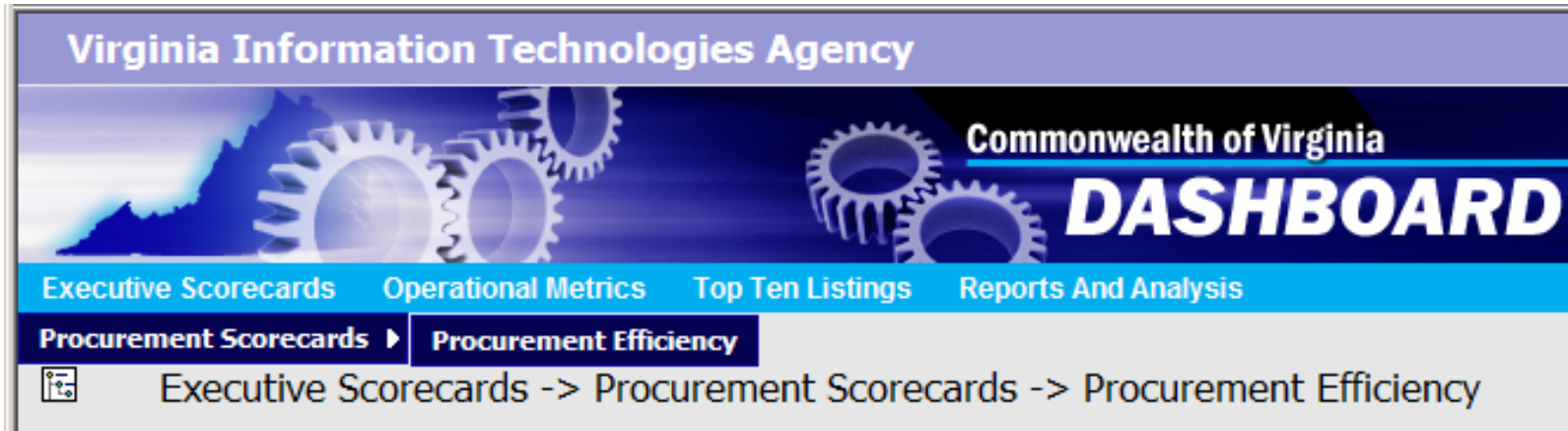
'Generic' Dashboard

- Comprehensive view of agency performance based on data gathered from eVA and CARS
- Advanced analytical tools and drill down capabilities
- Generates a wide range of management reports for any period and at any level of detail



'Generic' Dashboard

Dashboard Menu Choices

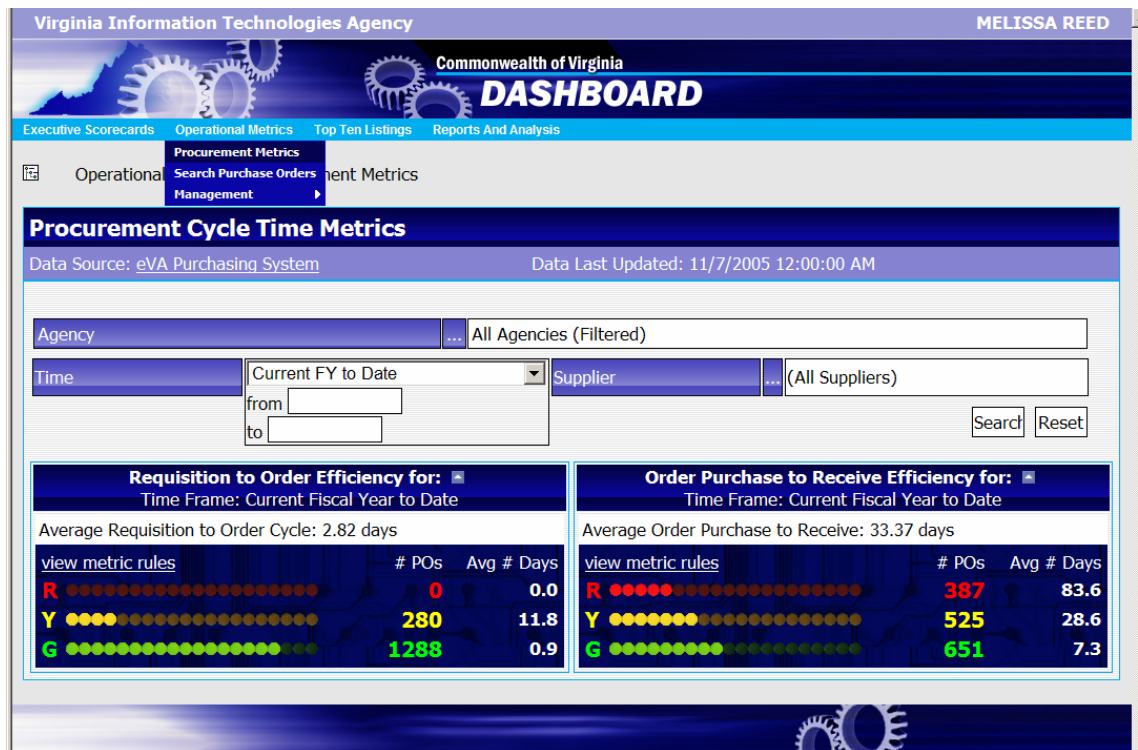


Generic Dashboard builds a framework for the display of performance of different business functions.

**Out of the box, Generic Dashboard Executive Scorecard is limited to procurement.*



'Generic' Dashboard



Requisition and purchase order efficiency in procurement



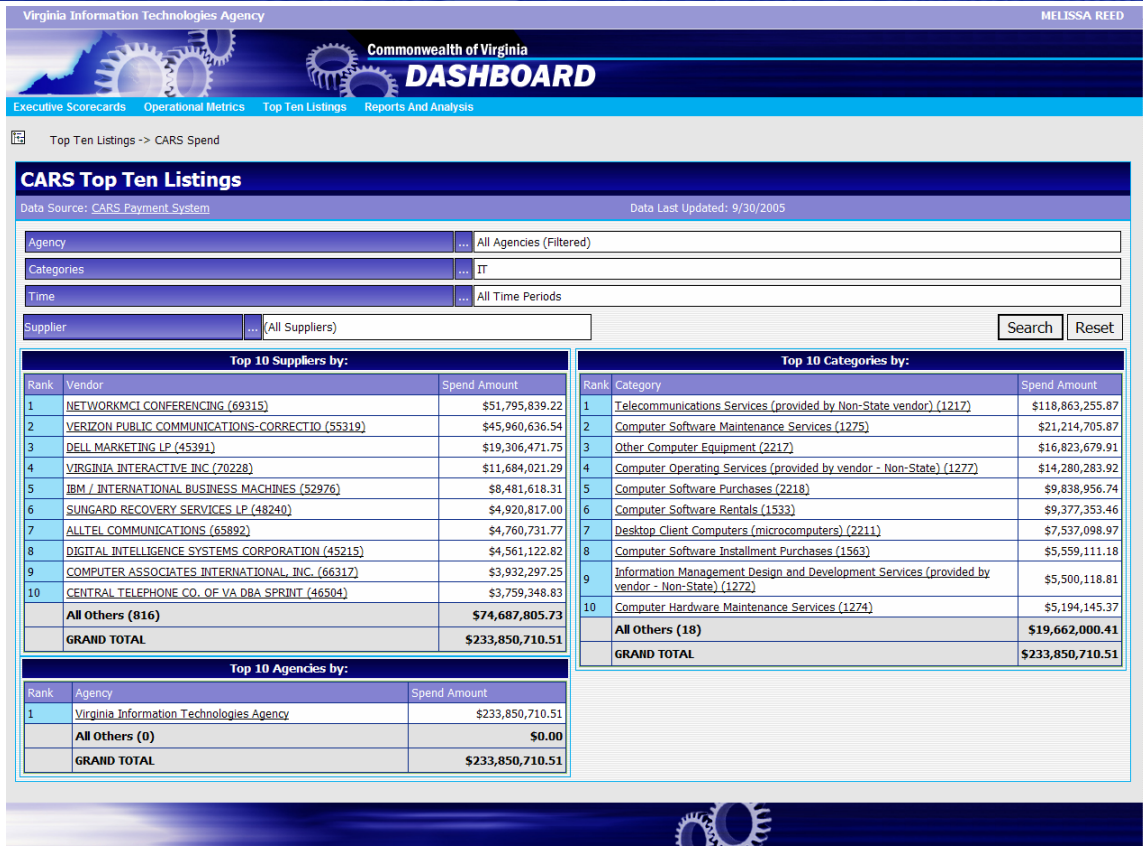
'Generic' Dashboard



Status across operational areas from Virginia Excels



'Generic' Dashboard



Supply Chain Management -- Top 10 suppliers and Top 10 categories



'Generic' Dashboard

Virginia Information Technologies Agency MELISSA REED

Commonwealth of Virginia
DASHBOARD

Executive Scorecards Operational Metrics Top Ten Listings Reports And Analysis

Operational Metrics -> Search Purchase Orders

Procurement Cycle Time Metrics

Data Source: eVA Purchasing System Data Last Updated: 11/7/2005 12:00:00 AM

Agency: ... All Agencies (Filtered)

Supplier: ... (All Suppliers) PO Number: ...

Req -> Order Status: (All Statuses) Order -> Recv Status: (All Statuses)

Time Frame: Current FY to Date
from: ... to: ...

Search

Purchase Order Listing All Purchase Orders Incomplete Purchase Orders

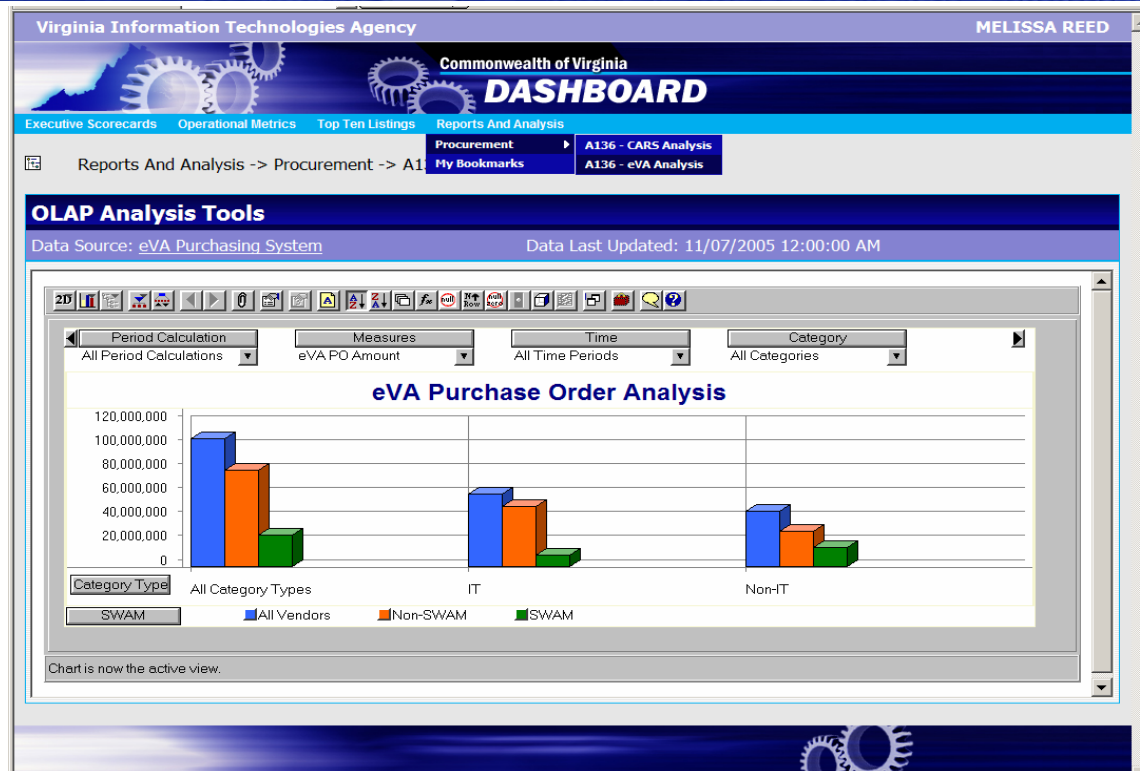
Total Records: 1568

PO ID	PO DT	Requisition	Purchased For	Vendor	PO Status	Items Ordered	Items Received	Order	Recv
EP88572	10/28/2005	PR1118315	Virginia Information Technologies Agency	UNREGISTERED VENDORS	Ordered	1	0	G	Y
EP88575	10/28/2005	PR1122560	Virginia Information Technologies Agency	HASLER, INC	Ordered	1	0	G	Y
EP88713	10/28/2005	PR1123847	Virginia Information Technologies Agency	IKON OFFICE SOLUTIONS	Ordered	1	0	G	Y
EP88712	10/28/2005	PR1118219	Virginia Information Technologies Agency	THE OFFICE INC.	Ordered	9	0	G	Y
EP88552	10/28/2005	PR1119457	Virginia Information Technologies Agency	THE OFFICE INC.	Ordered	11	0	G	Y
EP88551	10/28/2005	PR1119457	Virginia Information Technologies Agency	THE OFFICE INC.	Ordered	2	0	G	Y
EP81533-V3	10/28/2005	PR1079590-V3	Virginia Information Technologies Agency	PC MALL GOV, INC.	Received	3	0	G	Y
EP88624	10/28/2005	PR1124636	Virginia Information Technologies Agency	DELL MARKETING LP	Ordered	1	0	G	Y
EP88736	10/28/2005	PR1125159	Virginia Information Technologies Agency	DELL MARKETING LP	Ordered	1	0	G	Y
EP88745	10/28/2005	PR1125125	Virginia Information Technologies Agency	DELL MARKETING LP	Ordered	1	0	G	Y

First Prev 1 2 3 4 5 6 7 8 9 10 of 157 Next Last

Purchase orders: Search and Detail Drill Down

'Generic' Dashboard



eVA Purchase reporting and analysis

Agency IT Spend Report: SWAM vs. non-SWAM



'Generic' Dashboard

- Enables users to actively manage supply chain responsiveness, purchase efficiency, supplier performance
- Reduces time to monitor and manage agency performance
- SWAM reporting (DMBE has provided changes to be made that will make the system 'valid' for SWAM reporting)



'Generic' Dashboard

How will we select which enhancements to make to the 'Generic' Dashboard?

Steering Committee

- | | |
|---------------------|--------------------------------------|
| – Cindy Sager | Dept of Corrections |
| – Denise Crittenden | Christopher Newport University |
| – Ed Gibbs | VA Commonwealth University |
| – Angela Chiang | Dept of Minority Business Enterprise |
| – Jim Simpson | Longwood University |
| – Lavara Neumon | Dept of Minority Business Enterprise |
| – Ron Bell | Dept of General Services |
| – Wiley Rowsey | Dept of Education |



'Generic' Dashboard

'Generic' Dashboard Value Proposition

- Common look and feel
- Negligible initial start up costs to agencies
- Low operational costs
- Standard agency performance metrics (they set them)
- Can be enhanced as users identify desired changes (Generic enhancements)
- Serves as foundation for users to develop customized changes



'Generic' Dashboard

Availability

- Dashboard pilot program commenced January 15, 2006.
- Service scheduled to go into production February 15, 2006.



'Generic' Dashboard

Pricing*

- Monthly cost for base model and single user \$ 92.30
- Monthly cost for each additional user \$ 16.53

*One-time set has been funded for executive branch agencies.